# MISSOURI TOPCO LIMITED

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

14 WEEKS ENDED 31 AUGUST 2019

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### Results of operations for the 14 weeks ended 31 August 2019

To aid the user of the accounts, the below summary reflects both the results for the period under IFRS 16 as reflected on the face of the primary statements, as well as the underlying business performance under the historic accounting standards (IAS17) to enable comparison with prior periods.

#### Revenue

Revenue increased by 11.3% to £292.0m in the 14 week period ended 31 August 2019 and increased by 7.0% to £565.5m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £262.4; 26 week period ended 25 August 2018: £528.3m; 52 week period ended 23 February 2019: £1,103.9m). The change to IFRS 16 had no impact on revenue recognition.

### Cost of sales and gross profit

Cost of sales increased by 13.6% to £264.4m in the 14 week period ended 31 August 2019 and increased by 7.3% to £500.4m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £232.7m; 26 week period ended 25 August 2018: £466.3m; 52 week period ended 23 February 2019: £975.5m). The underlying cost of sales under historic accounting standards increased by 16.4% to £270.9m in the 14 week period ended 31 August 2019 and increased 10.1% to £513.6m in the 27 week period to 31 August 2019.

Gross profit decreased by 7.1% to £27.6m in the 14 week period ended 31 August 2019 and increased by 5.0% to £65.1m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £29.7m; 26 week period ended 25 August 2018: £62.0m; 52 week period ended 23 February 2019: £128.4m). Underlying gross profit under historical accounting standards decreased by 29.0% to £21.1m in the 14 week period ended 31 August 2019 and decreased by 16.3% to £51.9m in the 27 week period ended 31 August 2019.

Gross profit as a percentage of revenue decreased to 9.5% in the 14 weeks ended 31 August 2019 and decreased to 11.5% in the 27 weeks ended 31 August 2019 (13 week period ended 25 August 2018: 11.3%; 26 week period ended 25 August 2018: 11.7%; 52 week period ended 23 February 2019: 11.6%). Underlying gross profit as a percentage of revenue decreased to 7.2% in the 14 week period ended 31 August 2019 and decreased to 9.2% in the 27 week period ended 31 August 2019

## Administrative expenses (including exceptional items)

Administrative expenses (including exceptional items) remained flat at £14.7m in the 14 week period ended 31 August 2019 and decreased by £1.1m to £29.0m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £14.7m; 26 week period ended 25 August 2018: £30.1m; 52 week period ended 23 February 2019: £61.0m). Underlying administrative expenses (including exceptional items) were not affected by IFRS 16.

Exceptional items of £nil were incurred in the 14 week period ended 31 August 2019 and £0.9m was credited to the income statement in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £0.2m cost; 26 week period ended 25 August 2018: £0.3m cost; 52 week period ended 23 February 2019: £1.5m cost).

### **Operating profit**

Operating profit pre exceptional items decreased by 15.1% to £12.9m in the 14 week period ended 31 August 2019 and increased by 9.3% to £35.2m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £15.2m; 26 week period ended 25 August 2018: £32.2m; 52 week period ended 23 February 2019: £68.9m). Underlying operating profit pre exceptional items under historic accounting standards decreased by 57.9% to £6.4m in the 14 week period ended 31 August 2019 and decreased by 31.7% to £22.0m in the 27 week period ended 31 August 2019.

### Results of operations for the 14 weeks ended 31 August 2019 (continued)

### **Net finance costs (including exceptional items)**

Net finance costs (including exceptional items) were £23.1m in the 14 week period ended 31 August 2019 and £45.0m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £9.3m; 26 week period ended 25 August 2018: £18.7m; 52 week period ended 23 February 2019: £37.3m). The impact of IFRS 16 on net finance costs is explained in more detail in note 2.

#### **Taxation**

The taxation credit in the 14 week period ended 31 August 2019 was £1.2m and in the 27 week period ended 26 August 2019 was £0.9m (13 week period ended 25 August 2018: £1.3m charge; 26 week period ended 25 August 2018: £2.9m charge; 52 week period ended 23 February 2019: £6.6m charge). Taxation in the 14 week period ended 31 August 2019 under IAS 17 was a £0.4m credit and in the 27 week period ended 31 August 2019 a £1.1m charge.

### **Profit/loss for the period**

The loss in the 14 week period ended 31 August 2019 was £9.0m and the loss in the 27 week period ended 31 August 2019 was £8.0m (13 week period ended 25 August 2018: £4.4m profit; 26 week period ended 25 August 2018: £10.3m profit; 52 week period ended 23 February 2019: £23.5m profit). Underlying loss for the 14 week period ended 31 August 2019 under historic accounting standards was £3.3m and £2.2m profit in the 27 week period ended 31 August 2019.

#### Cash flow

Cash flows from operating activities increased by £9.2m to £44.3m in the 14 week period ended 31 August 2019 and increased by £41.2m to £83.9m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £35.1m; 26 week period ended 25 August 2018: £42.7m; 52 week period ended 23 February 2019: £61.1m). Underlying cash flows from operating activities under historic accounting standards decreased by £19.7m to £15.4m in the 14 week period ended 31 August 2019 and decreased by £14.3m to £28.4m in the 27 week period ended 31 August 2019

Net cash used in investing activities was £13.3m in the 14 week period ended 31 August 2019 and £27.3m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £14.1m; 26 week period ended 25 August 2018: £23.4m; 52 week period ended 24 February 2018: £50.8m).

Net cash used in financing activities was £28.9m in the 14 week period ended 31 August 2019 and 55.8m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £nil; 26 week period ended 25 August 2018: £nil; 52 week period ended 23 February 2019: £nil). Underlying net cash used in financing activities under historic accounting standards was £nil in the 14 week period ended 31 August 2019 and £0.3m in the 27 week period ended 31 August 2019.

Cash increased by £2.1m in the 14 week period ended 31 August 2019 and increased by £0.8m in the 27 week period ended 31 August 2019 (13 week period ended 25 August 2018: £21.0m increase; 26 week period ended 25 August 2018: £19.3m increase; 52 weeks ended 23 February 2019: £10.3m increase). The cash balance as at 31 August 2019 was £73.3m.

# **Condensed consolidated income statement**

	Note	14 weeks ended 31 August 2019 under IFRS16 £'m	13 weeks ended 25 August 2018 under IAS17	27 weeks ended 31 August 2019 under IFRS 16 £'m	26 weeks ended 25 August 2018 under IAS 17 £'m	52 weeks ended 23 February 2019 Under IAS 17 £'m
Revenue	3	292.0	262.4	565.5	528.3	1,103.9
Cost of sales	3	(264.4)	(232.7)	(500.4)	(466.3)	(975.5)
Gross profit	3	27.6	29.7	65.1	62.0	128.4
Administrative expenses (including exceptional items)	3	(14.7)	(14.7)	(29.0)	(30.1)	(61.0)
Operating profit (including exceptional items)	3	12.9	15.0	36.1	31.9	67.4
Operating profit pre exceptional items		12.9	15.2	35.2	32.2	68.9
Exceptional items – administrative expenses	13	-	(0.2)	0.9	(0.3)	(1.5)
Operating profit		12.9	15.0	36.1	31.9	67.4
Finance costs		(23.3)	(9.5)	(45.3)	(19.0)	(38.0)
Finance income		0.2	0.2	0.3	0.3	0.7
Exceptional finance expense		-	<del>-</del>	-		_
Net finance costs		(23.1)	(9.3)	(45.0)	(18.7)	(37.3)
(Loss)/ Profit before income tax and exceptional items		(10.2)	5.9	(9.8)	13.5	31.6
Total exceptional items	13	-	(0.2)	0.9	(0.3)	(1.5)
(Loss)/ Profit before income tax		(10.2)	5.7	(8.9)	13.2	30.1
Income tax	5	1.2	(1.3)	0.9	(2.9)	(6.6)
(Loss)/ Profit for the period		(9.0)	4.4	(8.0)	10.3	23.5
Attributable to: Equity holders of the parent		(9.0)	4.4	(8.0)	10.3	23.5
(Loss)/ Profit for the period		(9.0)	4.4	(8.0)	10.3	23.5

# Statement of comprehensive income

	14 weeks ended 31 August 2019 Under IFRS 16 £'m	13 weeks ended 25 August 2018 under IAS 17 £'m	27 weeks ended 25 August 2019 under IFRS 16 £'m	26 weeks ended 25 August 2018 under IAS 17	52 weeks ended 23 February 2019 under IAS 17 £'m
Profit/ (loss) for the period	(9.0)	4.4	(8.0)	10.3	23.5
Other comprehensive income/(expenditure):					
Cash flow hedges	18.0	23.7	34.7	55.2	50.7
Income tax element of cash flow hedges	(3.2)	(4.5)	(6.2)	(10.5)	(9.6)
Total other comprehensive income, net of income tax	14.8	19.2	28.5	44.7	41.1
Total comprehensive income	5.8	23.6	20.5	55.0	64.6

# Condensed consolidated balance sheet

		31 August 2019 under	25 August 2018 under	23 February 2019 under
		IFRS 16	IAS 17	IAS 17
	Note	£'m	£'m	£'m
Assets				
Property, plant and equipment		221.8	213.0	217.7
Right-of-use assets	2	470.4	-	-
Intangible assets		44.7	33.0	40.5
Financial assets – derivative financial instruments	7	11.8	7.0	3.6
Total non-current assets		748.7	253.0	261.8
Inventories – goods for resale		144.4	133.8	133.9
Trade and other receivables		23.3	29.5	29.7
Financial assets – derivative financial instruments	7	33.7	6.0	5.6
Cash and cash equivalents	,	73.3	81.5	72.5
Total current assets		274.7	250.8	241.7
Town carrons assess			200.0	
Total assets		1,023.4	503.8	503.5
Liabilities				
Financial Liabilities – derivative financial instruments		_	(1.6)	(1.4)
Lease liabilities	2	(100.6)	(1.0)	(1.4)
Trade and other payables	2	(192.8)	(184.6)	(174.3)
Current income tax liabilities		-	(3.0)	(2.7)
Provisions for other liabilities and charges	8	-	(0.5)	(0.5)
Total current liabilities		(293.4)	(189.7)	(178.9)
Financial liabilities – borrowings	6	(475.7)	(474.5)	(475.0)
Lease liabilities	2	(420.2)	-	-
Financial liabilities – derivative financial instruments	7	-	(0.2)	(0.4)
Trade and other payables		-	(39.7)	(41.1)
Deferred income tax liabilities	0	(10.9)	(4.8)	(4.6)
Provisions for other liabilities and charges	8	(00 ( 0)	(0.9)	(0.7)
Total non-current liabilities		(906.8)	(520.1)	(521.8)
Total liabilities		(1,200.2)	(709.8)	(700.7)
		, , ,		
Net liabilities		(176.8)	(206.0)	(197.2)
Shareholders' deficit				
Share capital		17.3	17.3	17.3
Share premium		385.6	385.6	385.6
Merger reserve		(774.3)	(774.3)	(774.3)
Hedge reserve		33.6	8.7	5.1
Capital redemption reserve		5.7	5.7	5.7
Warrant reserve		3.1	3.1	3.1
Retained earnings		152.2	147.9	160.3
Total shareholders' deficit		(176.8)	(206.0)	(197.2)

## Notes to the financial statements

# Condensed consolidated cash flow statement

		14 weeks	13 weeks	27 weeks	26 weeks	52 weeks
		ended 31	ended 25	ended 31	ended 25	ended 23
		August	August		August 2018	February
		2019 under	2018 under	2019 under	under IAS	2019 under
	Note	IFRS 16	IAS 17	IFRS 16	17	IAS 17
	Note	£'m	£'m	£'m	£'m	£'m
Cash flows from operating activities						
Cash generated	9	63.4	55.0	104.6	63.5	103.7
Interest paid		(18.2)	(18.7)	(18.4)	(18.9)	(37.2)
Income tax paid		(0.9)	(1.2)	(2.3)	(1.9)	(5.4)
Net cash generated from / (used in) operating activities		44.3	35.1	83.9	42.7	61.1
Cash flows from investing						
activities						
Purchases of property, plant and		(8.8)	(11.8)	(20.0)	(19.5)	(33.8)
equipment		(4.5)	(0.5)	(= 0	(4.2)	(17.7)
Purchases of intangible assets		(4.7)	(2.5)	<b>(7.6)</b>	(4.2)	(17.7)
Interest received		0.2	0.2	0.3	0.3	0.7
Net cash used in investing activities		(13.3)	(14.1)	(27.3)	(23.4)	(50.8)
Cash flows from financing						
activities						
Bonds redeemed		-	-	-	-	-
Early redemption charge		-	-	-	-	-
Bonds issued - capital Bonds issued - costs		-	-	-	-	-
		(28.9)	-	(55.5)	-	-
Repayment of lease liabilities Repurchase of own shares		(28.9)	-	(0.3)	-	-
Net cash used in financing		<u> </u>				<u>-</u>
activities		(28.9)	-	(55.8)		_
Net increase in cash and cash		2.1	21.0	0.8	19.3	10.3
equivalents		2.1	21.0	0.0	19.3	10.5
Cash and cash equivalents at the		71.2	60.5	72.5	62.2	62.2
beginning of the period		,		. 2.0		
Cash and cash equivalents at the		73.3	81.5	73.3	81.5	72.5
end of the period						

# Condensed consolidated statement of changes in shareholders' equity

Group	Share capital £'m	Share premium £'m	Merger reserve £'m	Hedge reserve £'m	Capital redemption reserve £'m	Warrant reserve £'m	Retained earnings £'m	Total equity £'m
As at 25 February 2018	17.3	385.6	(774.3)	(36.0)	5.7	3.1	137.4	(261.2)
Comprehensive income								
Profit for the period	-	_	-	-	-	-	10.3	10.3
Total profit for the period	-	-	-		-	_	10.3	10.3
Other comprehensive income Cash flow hedges								
- fair value gain in the period	_	-	_	56.0	-	_	-	56.0
- transfers to inventory	-	-	_	(0.8)	-	_	-	(0.8)
- tax element of cash flow hedges	-	-	_	(10.5)	-	_	-	(10.5)
Total cash flow hedges, net of tax	-	-	-	44.7	-	-	-	44.7
Total other comprehensive income, net of tax	-	-	-	44.7	-	-	-	44.7
Transactions with owners								
Fair value charge for subscription for 'B' shares	-	-	_	-	-	-	0.2	0.2
Total transactions with owners	-	-	-	-	-	-	0.2	0.2
As at 25 August 2018	17.3	385.6	(774.3)	8.7	5.7	3.1	147.9	(206.0)

# Condensed consolidated statement of changes in shareholders' equity (continued)

Group	Share capital £'m	Share premium £'m	Merger reserve £'m	Hedge reserve £'m	Capital redemption reserve £'m	Warrant reserve £'m	Retained earnings £'m	Total equity £'m
As at 24 February 2019	17.3	385.6	(774.3)	5.1	5.7	3.1	160.3	(197.2)
Comprehensive income								
Loss for the period	-	-	_	-	-	-	(8.0)	(8.0)
Total profit for the period		_	-			-	(8.0)	(8.0)
Other comprehensive income Cash flow hedges - fair value gain in the period - transfers to inventory - tax element of cash flow hedges Total cash flow hedges, net of tax	- - - -	- - - -	- - - -	38.0 (3.3) (6.2) 28.5	- - - -	- - - -	- - -	38.0 (3.3) (6.2) 28.5
Total other comprehensive income, net of tax	-	-	_	28.5	_	-	-	28.5
Transactions with owners Fair value charge for subscription for 'B' shares Repurchase of own shares Total transactions with owners	-	-	-	-	-	-	0.2 (0.3) (0.1)	0.2 (0.3) (0.2)
As at 31 August 2019	17.3	385.6	(774.3)	33.6	5.7	3.1	152.2	(176.8)

#### Notes to the financial statements

#### 1. General information

The Company is incorporated and domiciled in Guernsey, all subsidiary companies are incorporated and domiciled in the UK. The Company is limited by shares. The financial statements are presented in sterling, which is the Group's functional and presentational currency. The Group's principal place of business is Perimeter Road, Knowsley Industrial Park, Liverpool, L33 7SZ.

These condensed consolidated interim financial statements were approved for issue on 14 October 2019.

#### 2. Summary of accounting policies and new standards

### **Basis of preparation**

Except as described below, the accounting policies applied in these interim financial statements are the same as those applied in the last annual financial statements (the policy for recognising and measuring income taxes in the period is described in note 5).

The changes in accounting policies are also expected to be reflected in the Group's consolidated financial statements as at and for the 53 weeks ended 29 February 2020.

### IFRS 16 'Leases' impact

The Group has initially adopted IFRS 16 Leases from 24 February 2019. Amendments to IAS 12 are also effective from 24<sup>th</sup> February 2019 however this does not have a material impact on the Group's financial statements.

The group has applied IFRS 16 using the modified B approach. Accordingly, the comparative information presented for the periods ending 25 August 2018 and 23 February 2019 have not been restated. The details of the changes in accounting policies are disclosed below.

#### Lessee and lessor treatment

The Group leases many assets including retail stores, distribution centres, vehicles, and other equipment.

As a lessee, the Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership. Under IFRS 16, the Group recognises right-of-use assets and lease liabilities for most leases.

The Group sub-leases some of its properties. Under IFRS 16 the sub-lease contracts are classified as gross investments within debtors.

# Transition and significant accounting policies

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate adjusted for market related data.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. It is re-measured when there is a change in future lease payments arising from a change in the expectation on whether a termination option will be exercised.

## Notes to the financial statements (continued)

# 2. Summary of accounting policies and new standards (continued)

# Income statement - impact for the period

As a result of applying IFRS 16, during the period the group recognised £20.0m of depreciation on right-of-use assets and £13.0m of interest on lease liabilities. Under historic accounting standards (IAS 17) the group would have recognised operating lease rental charges of £26.5m.

	14 weeks ended 31 August 2019 under IFRS 16	IAS 17 rent charge	IFRS 16 depreciation	IFRS 16 interest charge	14 weeks ended 31 August 2019 under IAS 17
	£'m	£'m	£'m	£'m	£'m
<b>Total Revenue</b>	292.0		-		292.0
Cost of goods sold - pre exceptional items	(168.6)	-	-	_	(168.6)
Selling expenses - pre exceptional items	(84.1)	(24.9)	18.7	-	(90.3)
Distribution expenses	(11.7)	(1.5)	1.2	-	(12.0)
Total cost of sales	(264.4)	(26.4)	19.9	-	(270.9)
Gross profit	27.6	(26.4)	19.9	-	21.1
Administrative expenses - pre exceptional Exceptional items- administrative income	(14.7)	(0.1)	0.1	-	(14.7)
Administrative expenses	(14.7)	(0.1)	0.1	-	(14.7)
Operating profit	12.9	(26.5)	20.0	-	6.4
Finance costs	(23.3)	-	-	13.0	(10.3)
Finance income	0.2	-	-	-	0.2
Net finance costs	(23.1)	-	-	13.0	(10.1)
Profit before tax and exceptional items	(10.2)	(26.5)	20.0	13.0	(3.7)
Total exceptional items	-	-	-	-	_
(Loss)/ Profit before income tax	(10.2)	(26.5)	20.0	13.0	(3.7)
Tax (charge)/credit	1.2	3.1	(2.3)	(1.6)	0.4
(Loss)/ Profit after tax	(9.0)	(23.4)	17.7	11.4	(3.3)

## Notes to the financial statements (continued)

## 2. Summary of accounting policies and new standards (continued)

## **Income statement - impact year to date**

As a result of applying IFRS 16, during the first half of the year, the group recognised £38.7m of depreciation on right-of-use assets and £25.4m of interest on lease liabilities. Under historic accounting standards (IAS 17) the group would have recognised operating lease rental charges of £51.9m.

	27 weeks ended 31 August 2019 under IFRS 16	IAS 17 rent charge	IFRS 16 depreciation	IFRS 16 interest charge	27 weeks ended 31 August 2019 under IAS 17
	£'m	£'m	£'m	£'m	£'m
<b>Total Revenue</b>	565.5	-	-	-	565.5
Cost of goods sold - pre exceptional items	(307.3)	-	-	-	(307.3)
Selling expenses - pre exceptional items	(167.9)	(49.5)	36.3	-	(181.1)
Distribution expenses	(25.2)	(2.2)	2.2	-	(25.2)
Total cost of sales	(500.4)	(51.7)	38.5	-	(513.6)
Gross profit	65.1	(51.7)	38.5	-	51.9
Administrative expenses - pre exceptional	(29.9)	(0.2)	0.2	-	(29.9)
Exceptional items- administrative income	0.9	-	-	-	0.9
Administrative expenses	(29.0)	(0.2)	0.2	-	(29.0)
Operating profit	36.1	(51.9)	38.7	-	22.9
Finance costs	(45.3)	-	-	25.4	(19.9)
Finance income	0.3	-	-	-	0.3
Net finance costs	(45.0)	-	-	25.4	(19.6)
Profit before tax and exceptional items	(9.8)	(51.9)	38.7	25.4	2.4
Total exceptional items	0.9	-	-	-	0.9
(Loss)/ Profit before income tax	(8.9)	(51.9)	38.7	25.4	3.3
Tax (charge)/credit	0.9	8.7	(6.4)	(4.3)	(1.1)
(Loss)/ Profit after tax	(8.0)	(43.2)	32.3	21.1	2.2

# Notes to the financial statements (continued)

# Balance sheet - impact for the period

The balance sheet under IFRS 16 as at 31 August 2019, as shown on page 5 of these financial statements includes right-of-use assets of £470.4m and lease liabilities of £520.8m. The impact that would have been created by continuing to recognise the balance sheet under the historic accounting conventions (IAS 17) is reflected below:

	IFRS 16 31 August 2019	Transitional balances	Impact in prior periods	Impact in Period	IAS 17 31 August 2019
	£'m	£'m	£'m	£'m	£'m
Assets					
Right-of-use assets	470.4	(513.7)	23.1	20.2	-
Other non-current assets	278.3				278.3
Total non-current assets	748.7	(513.7)	23.1	20.2	278.3
Trade and other receivables	23.3	5.3	1.7	1.0	31.3
Other current assets	251.4		0.6	0.2	252.2
Total current assets	274.7	5.3	2.3	1.2	283.5
Total assets	1,023.4	(508.4)	25.4	21.4	561.8
Liabilities					
Trade and other payables	(192.8)	(6.6)	(0.5)	1.9	(198.0)
Lease liabilities	(100.6)	2.2	99.9	(1.5)	•
Other current liabilities	-	-	(1.2)	(0.2)	(1.4)
Total current liabilities	(293.4)	(4.4)	98.2	0.2	(199.4)
Lana linkilisia	(420.2)	552.0	(110.7)	(15.0)	
Lease liabilities	(420.2)	553.9	(118.7)	(15.0)	(520 A)
Other non-current liabilities	(486.6)	(41.1)	(0.4)	(0.9)	(529.0)
Total non-current liabilities	(906.8)	512.8	(119.1)	(15.9)	(529.0)
Total liabilities	(1,200.2)	508.4	(20.9)	(15.7)	(728.4)
Net liabilities	(176.8)		4.5	5.7	(166.6)
11Ct Habilities	(170.0)	<u> </u>	4.3	3.1	(100.0)
Shareholders' deficit					
Total shareholders' deficit	(176.8)	-	4.5	5.7	(166.6)

## Notes to the financial statements (continued)

## 2. Summary of accounting policies and new standards (continued)

# **Cash flow - impact for the period**

Although the underlying cash balance is unchanged under IFRS 16 the impact from changing the classification of lease costs significantly increases cash flows from operating activities, offsetting this change with an increase in cash outflows from financing activities.

	14 weeks ended 31 August 2019 Under IFRS 16 £'m	Impact of lease classification £'m	14 weeks ended 31 August 2019 Under IAS 17 £'m
Cash generated from operations			
Operating profit	12.9	(6.5)	6.4
Adjustments for:			
Depreciation	27.0	(20.0)	7.0
Amortisation of intangibles	2.9	-	2.9
Share based compensation charge	0.1	-	0.1
Hedge accounting	(0.2)	-	(0.2)
Operating cash flows before movements in working capital	42.7	(26.5)	16.2
Movements in working capital:			
Decrease/(increase) in inventories	2.3	(0.2)	2.1
Decrease in trade and other receivables	(2.8)	(1.5)	(4.3)
(Decrease)/increase in trade and other payables	21.2	(0.7)	20.5
Net cash flows from operating activities	63.4	(28.9)	34.5
Interest paid	(18.2)	-	(18.2)
Income tax paid	(0.9)	-	(0.9)
Net cash generated from/(used in) operating activities	44.3	(28.9)	15.4
Cash flows from investing activities			
Purchases of property, plant and equipment	(8.8)	-	(8.8)
Purchases of intangible assets	(4.7)	-	(4.7)
Interest received	0.2	-	0.2
Net cash used in investing activities	(13.3)	-	(13.3)
Cash flows from financing activities			_
Bonds redeemed	-	-	-
Early redemption charge Bonds issued - capital	- -	-	-
Bonds issued - costs	-	-	-
Repayment of lease liabilities	(28.9)	28.9	-
Repurchase of own shares	-	-	
Net cash used in financing activities	(28.9)	28.9	<u>-</u>
Net decrease in cash and cash equivalents	2.1	-	2.1
Cash and cash equivalents at the beginning of the period	71.2	-	71.2
Cash and cash equivalents at the end of the period	73.3	-	73.3

# Notes to the financial statements (continued)

# 2. Summary of accounting policies and new standards (continued)

# Cash flow – Impact year to date

	27 weeks ended 31 August 2019	Impact of lease	27 weeks ended 31 August 2019
	Under IFRS 16	classification	Under IAS 17
	£'m	£'m	£'m
Cash generated from operations			
Operating profit	36.1	(13.2)	22.9
Adjustments for:			
Depreciation	52.5	(38.7)	13.8
Amortisation of intangibles	5.4	-	5.4
Share based compensation charge	0.2	-	0.2
Hedge accounting	-	-	-
Operating cash flows before movements in working capital	94.2	(51.9)	42.3
Movements in working capital:			
Decrease/(increase) in inventories	(9.2)	(0.8)	(10.0)
Decrease in trade and other receivables	(0.9)	(3.1)	(4.0)
(Decrease)/increase in trade and other payables	20.5	0.3	20.8
Net cash flows from operating activities	104.6	(55.5)	49.1
Interest paid	(18.4)	-	(18.4)
Income tax paid	(2.3)	-	(2.3)
Net cash generated from/(used in) operating activities	83.9	(55.5)	28.4
Cash flows from investing activities			
Purchases of property, plant and equipment	(20.0)	_	(20.0)
Purchases of intangible assets	(7.6)	-	(7.6)
Interest received	0.3	-	0.3
Net cash used in investing activities	(27.3)	-	(27.3)
Cash flows from financing activities			
Bonds redeemed	-	-	-
Early redemption charge	-	-	-
Bonds issued - capital Bonds issued - costs	-	-	-
Repayment of lease liabilities	(55.5)	55.5	-
Repurchase of own shares	(0.3)	-	(0.3)
Net cash used in financing activities	(55.8)	55.5	(0.3)
Net decrease in cash and cash equivalents	0.8	-	0.8
Cash and cash equivalents at the beginning of the period	72.5	-	72.5
Cash and cash equivalents at the end of the period	73.3	-	73.3

# Notes to the financial statements (continued)

# 3. Operating profit

	14 weeks ended 31 August 2019 under	13 weeks ended 25 August 2018 under	27 weeks ended 31 August 2019 under	26 weeks ended 25 August 2018 under	52 weeks ended 23 February 2019 under
	IFRS 16 £'m	IAS 17 £'m	IFRS 16 £'m	IAS 17 £'m	£'m
Total Revenue	292.0	262.4	565.5	528.3	1,103.9
Cost of goods sold Selling expenses Distribution expenses Total cost of sales	(168.6) (84.1) (11.7) (264.4)	(138.7) (83.8) (10.2) (232.7)	(307.3) (167.9) (25.2) (500.4)	(271.5) (172.1) (22.7) (466.3)	(576.1) (352.3) (47.1) (975.5)
Gross profit	27.6	29.7	65.1	62.0	128.4
Administrative expenses - pre exceptional Exceptional items- administrative income/ (expenses)	(14.7)	(14.5) (0.2)	(29.9) 0.9	(29.8) (0.3)	(59.5) (1.5)
Administrative expenses	(14.7)	(14.7)	(29.0)	(30.1)	(61.0)
Operating profit	12.9	15.0	36.1	31.9	67.4

Further details of exceptional items are given in note 13.

### **Notes to the financial statements (continued)**

### 4. Segment Reporting

The chief operating decision-maker has been identified as the Board of Directors. The Directors consider there to be one operating and reportable segment, being that of the sale of clothing and homewares through out of town retail outlets, primarily through the Matalan fascia, in the United Kingdom, and online.

Internal reports reviewed regularly by the Board provide information to allow the chief operating decision-maker to allocate resources and make decisions about the operations. The internal reporting focuses on the Group as a whole and does not identify individual segments. This set of condensed consolidated interim financial statements is therefore presented as a single reportable segment.

The chief operating decision-maker relies primarily on EBITDA before exceptional items to assess the performance of the Group and make decisions about resources to be allocated to the segment. This can be reconciled to statutory operating profit as follows:

	14 weeks	13 weeks	27 weeks	26 weeks	52 weeks
	ended 31	ended 25	ended 31	ended 25	ended 23
At	ugust 2019	August	August	August 2018	February
	under	2018 under	<b>2019 under</b>	under	2019 under
	IFRS 16	IAS 17	IFRS 16	IAS 17	IAS 17
	£'m	£'m	£'m	£'m	£'m
Operating profit	12.9	15.0	36.1	31.9	67.4
Demonstration and amount out on	20.0	7.6	57.0	15 4	22.5
Depreciation and amortisation	29.9	7.6	57.9	15.4	33.5
Exceptional items	-	0.2	(0.9)	0.3	1.5
EBITDA pre exceptionals	42.8	22.8	93.1	47.6	102.4
Reconciliation to IAS 17 EBITDA					
EBITDA pre exceptionals under IFRS 16	42.8		93.1		
Increase in cost of sales	(26.4)		(51.7)		
Increase in administrative expenses	(0.1)		(0.2)		
EBITDA pre exceptionals under IAS 17	16.3	22.8	41.2	47.6	102.4

The performance of the Group is subject to seasonal peaks. The Group traditionally performs well during the late spring and early summer and over the Christmas season.

Whilst the e-commerce business represents a significant opportunity for future growth within the Group, it does not yet represent a significant portion of the operating results of the Group. E-commerce is therefore not reported as a separate operating segment by the Group for internal or external reporting purposes.

### **Notes to the financial statements (continued)**

#### 5. Income tax

Income tax for the 14 week period ended 31 August 2019 is credited at 11.8% and for the 26 week period ended 31 August 2019 at 10.1% (13 weeks ended 25 August 2018: 22.8%; 26 weeks ended August 2018: 21.9%, 52 weeks ended 23 February 2019: 21.9%) applied to the pre-tax loss for the 14 week period.

The effective annual income tax rate of 29.3% is higher than the standard rate of corporation tax in the UK of 19.0% at the end of August 2019 (August 2018: 19.0%, February 2019: 19.0%). The key reconciling items relate to non-deductible expenses. The rate of corporation tax is based on a weighted average rate. A reduction in the UK corporation tax rate from 20% to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015, and an additional reduction to 17% (effective 1 April 2020) was substantively enacted on 6 September 2016.

### 6. Financial liabilities – borrowings

	31 August 2019	25 August 2018	23 February 2019
	£'m	£'m	£'m
Non-current 6.75% First Lien Secured Notes (net of £3.1m issue costs (August 2018: £4.0m; February 2019 £3.6m)) maturity date 2023	(346.9)	(346.0)	(346.4)
9.5% Second Lien Secured Notes (net of £1.2m issue costs (August 2018: £1.5m; February 2019 £1.4m)) maturity date 2024	(128.8)	(128.5)	(128.6)
	(475.7)	(474.5)	(475.0)

Borrowings are all denominated in sterling at 31 August 2019. The Group had no short-term borrowings during any of the reported periods. Issue costs of £6.2m were incurred in relation to the First Lien Secured Notes and Second Lien Secured Notes and are being amortised over the terms of the facilities.

A proportion of the Second Lien Secured Notes are held by shareholders of the Company.

We may from time to time seek to retire or purchase our outstanding debt through cash purchases in open market purchases, privately negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. In the 52 week period ending 24 February 2018 the Group issued £350m First Lien secured notes due 2023 and £130m Second Lien unsecured notes due 2024.

### **Notes to the financial statements (continued)**

### **6.** Financial liabilities – borrowings (continued)

### **Maturity of Secured Notes**

	31 August 2019	25 August 2018	23 February 2019
	£'m	£'m	£'m
Less than one year	-	-	-
One to five years	480.0	350.0	480.0
Five to ten years	-	130.0	-
		480.0	480.0
Unamortised issue costs	(4.3)	(5.5)	(5.0)
	475.7	474.5	475.0
Current		-	-
Non-current	475.7	474.5	475.0
	475.7	474.5	475.0

### **Borrowing facilities**

At 31 August 2019 the table below reflects the usage of the Revolving Credit Facilities (RCF). These facilities are subject to an annual review and incur fees at market rates.

	31 August	25 August	23 February
	2019	2018	2019
	£'m	£'m	£'m
Letters of credit	3.3	3.0	2.3
Guarantees	8.2	8.3	8.6
Unused	38.5	38.7	39.1
Total available	50.0	50.0	50.0

An unlimited guarantee under a composite accounting agreement operates for all Group company bank accounts. Group bank facilities are secured by fixed and floating charges on the assets of the guarantor group. Notes in issue as disclosed are guaranteed by the assets of the guarantor group.

### 7. Derivative financial instruments

## Forward foreign exchange contracts

The total principal value of forward foreign exchange contracts at 31 August 2019 is £467.7m (25 August 2018: £589.1m; 23 February 2019: £508.2m).

The net fair value of gains as at 31 August 2019 on open forward foreign exchange contracts that hedge the foreign currency risk of purchases is £45.5m (25 August 2018: gains of £11.2m; 23 February 2019: gains of £7.5m). These are transferred at their current fair value as an inventory based adjustment on receipt of the underlying inventory.

## Notes to the financial statements (continued)

# 8. Provisions for other liabilities and charges

At 22 February 2010		One	rous contracts £'m
At 23 February 2019 Utilised in the period			(1.2)
Transferred to lease liabilities under IFRS 16			1.2
At 31 August 2019			-
	31 August 2019	25 August 2018	23 February 2019
Analysis of total provisions:	£'m	£'m	£'m
Analysis of total provisions: Non-current	-	(0.9)	(0.7)
Current	-	(0.5)	(0.5)

During a previous period a lease previously assigned to another retailer was returned to the Company in 2009 on privity of contract after they entered administration. A provision was created at that time to recognise that the lease was onerous and this was treated as exceptional in nature and is being released over the remaining life of the lease.

**(1.4)** 

(1.2)

## 9. Cash flow from operating activities

## Reconciliation of operating profit to net cash flow from operating activities:

	14 weeks ended 31	13 weeks ended 25	27 weeks ended 31	26 weeks ended 25	52 weeks ended 23
	August 2019	August 2018	August 2019	August 2018	February 2019
	£'m	£'m	£'m	£'m	£'m
Cash generated from operations					
Operating profit	12.9	15.0	36.1	31.9	67.4
Adjustments for:					
Depreciation	27.0	5.8	52.5	11.6	23.9
Amortisation of intangibles	2.9	1.8	5.4	3.8	9.6
Non cash exceptional items	-	-	-	-	(0.1)
Share based compensation charge	0.1	0.1	0.2	0.2	(0.6)
Hedge accounting	(0.2)	-	-	-	0.1
Operating cash flows before movements in working capital	42.7	22.7	94.2	47.5	100.3
Movements in working capital:					
Decrease/(increase) in inventories	2.3	(12.6)	(9.2)	(12.0)	(11.8)
Decrease in trade and other receivables	(2.8)	(1.6)	(0.9)	(0.1)	1.8
(Decrease)/increase in trade and other payables	21.2	46.5	20.5	28.1	13.4
Net cash flows from operating activities	63.4	55.0	104.6	63.5	103.7

#### **Notes to the financial statements (continued)**

#### 10. Reconciliation of net debt

Net funds incorporate notes in issue, less cash and cash equivalents.

	Net debt at 23 February 2019	Cash movements	Non cash movements	Net debt at 31 August 2019
	£'m	£'m	£'m	£'m
Cash and cash equivalents	72.5	0.8	-	73.3
Debt due after 1 year	(475.0)	-	(0.7)	(475.7)
	(402.5)	0.8	(0.7)	(402.4)

### 11. Contingent liabilities

An unlimited guarantee under a composite accounting agreement operates for all group company bank accounts. Group bank facilities as disclosed in note 6 are secured by fixed and floating charges over the assets of the guarantor group. Notes in issue as disclosed in note 6 are guaranteed by the assets of the guarantor group.

### 12. Related party transactions

The Group purchased from and provided IT services to companies associated with the Hargreaves family. The expenditure incurred during the 14 week period ended 31 August 2019 was £1.0m and in the 27 week period ended 31 August 2019 was £1.6m (13 weeks ending 25 August 2018: £0.7m; 26 weeks ending 25 August 2018: £1.3m; 52 weeks ended 23 February 2019: £2.8m) of which £0.3m was outstanding at 31 August 2019 (25 August 2018: £0.2m; 23 February 2019: 0.2m).

The Group purchased clothing for resale from companies associated with the Hargreaves family. Purchases during the 14 week period ended 31 August 2019 were £0.6m and in the 27 week period to 31 August 2019 £2.5m (13 weeks ending 25 August 2018: £1.1m; 26 weeks ended 25 August 2018: £2.5m; 52 weeks ended 23 February 2019: £4.0m) of which £0.3m was outstanding at 31 August 2019 (25 August 2018: £0.4m; 23 February 2019: £0.5m).

The Group used the clothing design services of companies associated with the Hargreaves family. The expenditure incurred during the 14 week period ended 31 August 2019 was £nil and in the 27 weeks ended 31 August 2019 £0.1m (13 weeks ending 25 August 2018: £0.3m; 26 weeks ended 25 August 2018: £0.5m; 52 weeks ended 23 February 2019: 0.8m) of which £0.1m was outstanding at 31 August 2019 (25 August 2018: £0.2m outstanding; 23 February 2019: £0.1m was outstanding).

During the 14 week period ended 31 August 2019 a member of the Hargreaves family was paid £0.1m and in the 27 week period ended 31 August 2019 £0.1m (13 weeks ending 25 August 2018: £0.1m; 26 weeks ending 25 August 2019: £0.1m 52 weeks ended 23 February 2019: £0.2m).

The Group incurred costs relating to the Hargreaves family and associated companies. The expenditure incurred during the 14 week period ended 31 August 2019 was £0.3m and in the 26 week period ended 31 August 2019 £0.5m (13 weeks ending 25 August 2018: £0.1m; 26 weeks to 25 August 2018: £0.2m; 52 weeks ended 23 February 2019: £0.5m) of which £0.4 was outstanding at 31 August 2019 (25 August 2018: £0.1m, 23 February 2019: £0.1m).

### **Notes to the financial statements (continued)**

## 13. Exceptional items

Exceptional items are comprised as follows:

	14 weeks ended 31 August 2019 £'m	13 weeks ended 25 August 2018 £'m	27 weeks ended 31 August 2019 £'m	26 weeks ended 25 August 2018 £'m	52 weeks ended 23 February 2019 £'m
Restructuring costs	-	(0.2)	-	(0.3)	(1.5)
Other income	-	-	0.9	_	-
<b>Exceptional items - administrative</b>	-	(0.2)	0.9	(0.3)	(1.5)
expenses					
Finance Expense	-	-	-	-	-
Exceptional items – Finance	-	-	-	-	-
Income					
Total exceptional items	-	(0.2)	0.9	(0.3)	(1.5)

### **Restructuring costs**

£nil restructuring costs were incurred during the 14 week period ended 31 August 2019 and in the 27 week period ending 31 August 2019 (13 week period ended 25 August 2018: £0.2m 26 week period ended 25 August 2019: £0.3m; 52 week period ended 23 February 2019: £1.5m). Within the 52 week period ended 23 February 2019, restructuring costs of £1.6m were partially offset by a £0.1m credit in relation to a true-up of actual costs relating to an onerous contract.

### Other income

In the 27 week period ended 31 August 2019 the group recognised £0.9m other income relating to a historic supplier refund.